

Sales Specialist

in Norwalk, CT

As an integral member of the 3Dconnexion sales and marketing team in North America, the Sales Specialist is responsible for fostering relationships and promoting the companies' product lines to hundreds of accounts across the United States.

This role will also assist the Sales Manager to identify key upcoming sales opportunities, and work to develop the educational program in the United States.

Job Responsibilities

- Establish productive and professional relationships with key accounts in the North American region.
- Develop relationships with existing customers and key personnel at assigned key accounts.
- Plan and target new customers from medium sized companies upwards.
- Document sales activities and execute follow up tasks in companies CRM system.
- Fully demonstrate company products to stake holders at key accounts.
- Work with marketing team to showcase products and provide demos at relevant industry trade shows across the United States.
- Create and develop a new company education program for colleges and universities.

Profile and Requirements

- Bachelor or similar degree in Communications or Business Adm
- Experience in the CAD/3D industry is strongly preferred.
- Experience in previous sales related roles is preferred.
- Strong communication and negotiating skills
- Ability to provide detailed and accurate presentations about products
- Motivated, pro-active, energetic, and creative
- Ability to be a team player with a success-driven approach
- Must be willing to travel domestically on occasion.

Conditions

- 3Dconnexion Inc. is an at-will employer
- Medical, Dental, and Vision plans
- 401 (k) with company match
- 3 weeks PTO accrued yearly
- Working Location: Norwalk, Connecticut

3Dconnexion

3Dconnexion® is the leading provider of award-winning devices for 3D design and visualization professionals. 3Dconnexion mice provide an intuitive, natural way to interact with computer-generated 3D content and support today's most popular and, powerful mechanical engineering, media, entertainment and, architectural CAD applications. 3Dconnexion is headquartered in Norwalk, Connecticut, with EU headquarters in Munich, Germany, and offices worldwide.

3dconnexion.com

 [youtube.com/3dconnexion](https://www.youtube.com/3dconnexion)

If you are interested in being part of the 3Dconnexion team in an international, growth oriented company, please send your complete application (CV + motivational letter) with the reference SALES_ SPECIALIST via email to Louis Sklenarik:

louis_sklenarik@3dconnexion.com